



## **MANAGEMENT'S DISCUSSION AND ANALYSIS**

**THIRD QUARTER FISCAL 2024**

**(Three and nine-month periods ended March 31, 2024)**

May 8, 2024

## MANAGEMENT'S DISCUSSION AND ANALYSIS

This Management Discussion and Analysis ("MD&A") is a review of the results of operations, liquidity and capital resources of Orbit Garant Drilling Inc. This discussion contains forward-looking statements. Please see "Forward-Looking Statements" for a discussion of the risks, uncertainties and assumptions relating to these statements.

This MD&A should be read in conjunction with the unaudited interim condensed consolidated financial statements for the three and nine-month periods ended March 31, 2024 as compared with the corresponding period of the previous year and also with the audited consolidated financial statements and MD&A contained in the Company's annual report for the fiscal year ended June 30, 2023 ("Fiscal 2023") and the notes thereto, which are available on the SEDAR+ website at [www.sedarplus.ca](http://www.sedarplus.ca).

The Company's third quarter of Fiscal 2024 ("Q3 2024") unaudited interim condensed consolidated financial statements and the accompanying notes were prepared in accordance with International Financial Reporting Standards ("IFRS"). All amounts in this MD&A are in Canadian dollars, except where otherwise noted.

In this MD&A, references to the "Company" or to "Orbit Garant" shall mean, as the context may require, either Orbit Garant Drilling Inc. or Orbit Garant Drilling Inc. together with its wholly-owned subsidiaries.

This MD&A is dated May 8, 2024. Disclosure contained in this document is current to that date unless otherwise stated.

Percentage calculations are based on numbers in the Financial Statements and may not correspond to rounded figures presented in this MD&A.

Additional information relating to Orbit Garant, including the Company's Annual Information Form for the most recently completed fiscal year, can be found on SEDAR+ at [www.sedarplus.ca](http://www.sedarplus.ca).

## FORWARD-LOOKING STATEMENTS

Securities laws encourage companies to disclose forward-looking information in order for investors to have a better understanding of a company's future prospects and make informed investment decisions.

This MD&A contains forward-looking statements about the Company's objectives, strategies, financial condition, results of operations, cash flows and businesses. These statements are "forward-looking" because they are based on current expectations, estimates and assumptions about: the markets in which the Company operates; the world economic climate as it relates to the mining industry; the Canadian economic environment; and the Company's ability to attract and retain customers and to manage its assets and operating costs. They are not guarantees of future performance and involve risks and uncertainties that are difficult to control or predict. Risks and uncertainties that could cause actual results, performance, or achievements to differ materially include the world economic climate as it relates to the mining industry, the Canadian economic environment, the Company's ability to attract and retain customers and manage its assets and operating costs; the political situation in certain jurisdictions, and the operating environment in which the Company operates.

Actual results could be materially different from expectations if known or unknown risks affect the business, or if estimates or assumptions turn out to be inaccurate. The Company does not guarantee that any forward-looking

statement will materialize and, accordingly, the reader is cautioned not to place reliance on these forward-looking statements.

The Company disclaims any intention and assumes no obligation to update any forward-looking statement, even if new information becomes available, as a result of future events or for any other reasons except in accordance with applicable securities laws. Certain risk factors that could cause the Company's actual results to materially differ from its current expectations are discussed in this MD&A. For a more complete discussion of the risk factors that could cause the Company's actual results to materially differ from its current expectations, please refer to the Company's Annual Information Form dated September 19, 2023, accessible via [www.sedarplus.ca](http://www.sedarplus.ca).

## NON-IFRS FINANCIAL MEASURES

Financial data has been prepared in conformity with IFRS. However, certain measures used in this MD&A do not have any standardized meaning under IFRS and could be calculated differently by other companies. The Company believes that certain non-IFRS financial measures, when presented in conjunction with comparable IFRS financial measures, are useful to investors and other readers because the information is an appropriate measure to evaluate the Company's operating performance. The Company uses non-IFRS measures including Net Earnings (loss) before interest, taxes, depreciation and amortization ("EBITDA"), "EBITDA Margin", "Adjusted Gross Profit" and "Adjusted Gross Margin". Internally, the Company uses this non-IFRS financial information as an indicator of business performance. These measures are provided for information purposes, in addition to, and not as a substitute for, measures of financial performance prepared in accordance with IFRS.

For a description of how Orbit Garant defines these non-IFRS Measures and for reconciliations to the nearest IFRS measures for the periods presented in this MD&A, please see "Reconciliation of Non-IFRS Measures" on page 17.

## Q3 2024 SUMMARY

- Revenue totalled \$48.2 million, a decrease of 2.3% compared to \$49.3 million in the third quarter of Fiscal 2023 ("Q3 2023")
- Gross margin was 12.8% compared to 9.4% in Q3 2023
- Adjusted gross margin <sup>(1)</sup> was 17.3% compared to 14.4% in Q3 2023
- EBITDA <sup>(1)</sup> totalled \$3.9 million compared to \$4.5 million in Q3 2023
- Net earnings were \$2.0 million compared to net earnings of \$0.2 million in Q3 2023

<sup>(1)</sup> See "Reconciliation of non-IFRS financial measures."

## CORPORATE OVERVIEW

Orbit Garant (TSX: OGD) is one of the largest Canadian-based mineral drilling companies, with 203 drill rigs and approximately 1,000 employees. Headquartered in Val-d'Or, Québec, the Company provides both underground and surface drilling services in Canada and internationally to major, intermediate, and junior mining companies, through each stage of mineral exploration, mine development and production. Orbit Garant also provides geotechnical and water drilling services to mining or mineral exploration companies, engineering and environmental consultant firms, and government agencies. The majority of Orbit Garant's business activity is conducted in Canada. The Company has

regional offices and facilities in Sudbury, Ontario and Moncton, New Brunswick, to support its Canadian business activities. Orbit Garant has worked on international projects in the United States, Mexico, Guyana, Chile, Argentina, Kazakhstan, Burkina Faso, Ghana and Guinea. The Company has established international operating subsidiaries in: Winnemucca (Nevada), U.S.A.; Santiago, Chile; and Georgetown, Guyana to support its international operations. Following the decision to cease its activities in West Africa, the Company is finalizing its exit from Burkina Faso and Guinea.

Orbit Garant has a comprehensive infrastructure with vertically integrated manufacturing capabilities. The Company manufactures custom drill rigs and ancillary equipment for its own use and also manufactures conventional drill rigs for third-party customers from its facilities in Val-d'Or, Québec. Orbit Garant focuses on "specialized drilling", which refers to drilling projects that are in remote locations or, in the opinion of Management, because of the scope, complexity or technical nature of the work, cannot be undertaken by smaller conventional drilling companies.

The Company has two operating segments: Canada (including surface drilling, underground drilling and manufacturing Canada), and International (including surface drilling and underground drilling).

For the nine-month period ended March 31, 2024

- Specialized drilling services, which typically generate a higher gross margin than conventional drilling services, accounted for approximately 41% of the Company's total revenue, compared to 40% in the same nine-month period last year.
- Approximately 65% of the Company's revenue was generated from gold related operations, and approximately 35% was generated from base metal related and other operations, including 15% from copper related operations.
- Approximately 87% of Orbit Garant's revenue was generated from major and intermediate mining company projects, compared to 70% in the first nine months of Fiscal 2023. Orbit Garant's drilling contracts with major and intermediate customers are typically from one to five years in length.
- Approximately 73% of Orbit Garant's revenue was generated from domestic drilling projects, and approximately 27% was generated from international drilling contracts, compared to 78% and 22%, respectively, in the first nine months of Fiscal 2023.

## BUSINESS STRATEGY

Orbit Garant's goal is to be the leading Canadian-based mineral drilling company, through the pursuit of both domestic and international market opportunities, and through the provision of best-in-class underground and surface drilling services, equipment, and personnel for all stages of the mining and minerals business, including exploration, development and production. The Company employs the following business strategies:

- Focus primarily on major and well-financed intermediate mining and exploration companies operating in Canada and other stable jurisdictions;
- Provide conventional, specialized and geotechnical drilling services;
- Manufacture customized drills and equipment to fit the needs of customers;
- Maintain a commitment to technological innovation and advanced drilling technologies, such as the Company's implementation of computerized monitoring and control technologies;

- Provide training for the Company's personnel to continuously improve labour efficiency and the availability of a skilled labour force;
- Maintain a high level of health and safety standards in the workplace and promote protection of the environment;
- Establish and maintain long-term relationships with customers;
- Cross-sell drilling services to existing customers;
- Maintain a sound balance sheet and a judicious deployment of capital; and
- Evaluate strategic acquisition opportunities to enhance value for the Company's stakeholders.

## INDUSTRY OVERVIEW

Orbit Garant provides drilling services, in Canada and internationally, to the minerals industry through all stages of mine development, from exploration through production. Client mining companies consist of major (or senior), intermediate, and junior companies (which generally focus on exploration only). Mining companies' budgets for external drilling services, such as those offered by Orbit Garant, are typically determined by ferrous (iron) and non-ferrous (precious and base) metals prices, and the availability of capital to finance exploration (particularly in the case of juniors) and development programs, and/or ongoing mining operations.

### Gold

Gold prices are determined by the balance between supply (primarily mine production) and the many sources of demand including global demand for gold jewelry, investment demand, and to a much lesser extent, demand from industrial applications.

At the time of this report, the spot price of gold was approximately US\$2,315 per ounce, representing an increase of approximately 15% compared to a year ago and an increase of approximately 82% from its trailing five-year price low in May 2019. During April 2024, the spot price of gold traded at a record high above US\$2,400 per ounce.

### Base Metals

Aluminum, copper, lead, nickel and zinc are the primary base metals. Base metals' prices generally reflect global economic conditions, as these metals are used primarily in infrastructure, industrial and manufacturing applications. Demand from emerging markets, particularly China and India, has a major influence on base metals markets. As emerging markets advance their economic development, their infrastructure and industrial bases expand. Further, residents typically become more affluent, driving increased demand for manufactured goods.

The spot prices of aluminum, copper, lead and zinc are higher compared to 12 months ago, while the spot price of nickel is lower. The spot price for copper, the metal widely considered to be the most sensitive to macroeconomic activity, was approximately US\$3.82 per pound a year ago and at the time of this report was approximately US\$4.56 per pound, an increase of approximately 19%. The spot price of copper, which reached a low of approximately US\$2.10 per pound in March 2020, is currently near the higher end of its trailing five-year price range. The spot prices of aluminum, lead and zinc are near the mid-points of their respective trailing five-year price ranges, while the spot price of nickel is near the lower end of its trailing five-year price range.

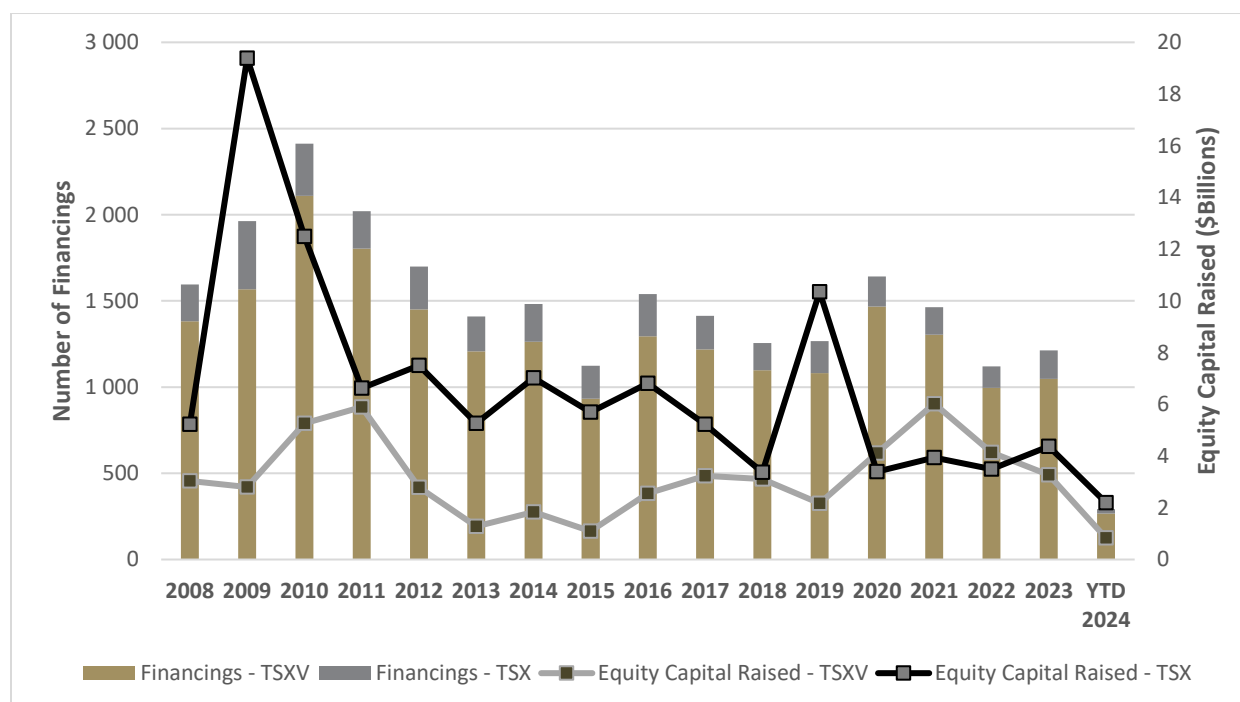
## Iron Ore

Iron ore prices are determined by the global demand for steel, as more than 95% of mined iron ore is used to make steel. As both the world's largest consumer and producer of steel, China is widely regarded as having the most influence on global iron ore market prices. Continuing urbanization of the world's population, particularly in China and India, the world's most populous countries, is fueling global steel consumption, and long-term demand is expected to continue to trend higher. In the short term, the spot price of iron ore is principally affected by seasonal effects, short-term mismatches between supply and demand, and other factors. At the time of this report, the spot price of iron ore was approximately US\$119 per tonne, compared to approximately US\$107 per tonne one year ago. In May 2021, the spot price of iron ore reached a record high of approximately US\$233 per tonne.

## Market Participants

Over the last 12 months, gold prices have been favourable for mining companies seeking to raise capital to fund exploration and/or development activities. Prices for the primary base metals have been mixed over the last 12 months. However, the price of copper, the flagship base metal, has remained favourable for mining companies seeking to raise capital. Mining financing activity in 2023 and the first three months of 2024 was slightly higher than the comparable levels of 2022. While gold and copper prices are currently strong, junior mining companies continue to face challenging financing conditions.

TSX / TSX-V Mining Sector Financings (2008 to March 31, 2024)



Mining companies listed on the Toronto Stock Exchange ("TSX") and the TSX-Venture Exchange ("TSX-V") completed 292 financings and raised \$3.0 billion of equity capital during the first three months of 2024, according to TMX Group. Those figures include a large \$1.6 billion equity offering completed by First Quantum Minerals Ltd. By comparison, mining companies listed on the two exchanges completed 320 financings and raised \$2.2 billion of equity capital during the first three months of 2023. In the comparable period of 2022, they completed 285 financings and raised \$2.1 billion

of equity capital. In 2023, mining companies on the two exchanges completed 1,213 financings and raised \$7.6 billion of equity capital. That compares to 1,121 financings and \$7.6 billion of equity capital raised in 2022.

According to a report from S&P Global Market Intelligence (November 2023), global exploration budgets for nonferrous metals were an estimated \$12.8 billion in 2023, a decline of approximately 3% from 2022 levels. Despite the year-over-year decline, the estimated total for 2023 represents the second highest annual level since 2013. S&P noted that interest rate hikes by central banks have restrained the flow of capital to junior exploration companies. For 2024, S&P expects nonferrous exploration budgets to be similar to 2023 levels. However, if the macroeconomic environment does not improve and financing conditions for junior companies remain difficult, S&P noted that a "modest" year-over-year decline in nonferrous exploration budgets of less than 5% is the "most likely" scenario.

## OVERALL PERFORMANCE

### Results of operations for the third quarter ended March 31, 2024

THIRD QUARTERS ENDED MARCH 31 * (\$millions)	Fiscal 2024 3 <sup>rd</sup> Quarter	Fiscal 2023 3 <sup>rd</sup> Quarter	2024 vs. 2023 Variance
Revenue *	<b>48.2</b>	49.3	<b>(1.1)</b>
Gross profit *	<b>6.2</b>	4.6	<b>1.6</b>
Gross margin (%)	<b>12.8</b>	9.4	<b>3.4</b>
Adjusted gross margin (%) <sup>(1)</sup>	<b>17.3</b>	14.4	<b>2.9</b>
Net earnings*	<b>2.0</b>	0.2	<b>1.8</b>
Net earnings per common share - Basic (\$)	<b>0.05</b>	0.01	<b>0.04</b>
- Diluted (\$)	<b>0.05</b>	0.01	<b>0.04</b>
EBITDA <sup>(2)</sup>	<b>3.9</b>	4.5	<b>(0.6)</b>

<sup>(1)</sup> Reflects gross margin, excluding depreciation expenses. See "Reconciliation of non-IFRS financial measures."

<sup>(2)</sup> EBITDA = Earnings before interest, taxes, depreciation and amortization. See "Reconciliation of non-IFRS financial measures."

As at March 31, 2024, Orbit Garant had 203 drill rigs compared to 212 drill rigs at the end of Fiscal 2023. During Q3 2024, five conventional drill rigs were dismantled. Orbit Garant currently has 44 drill rigs outfitted with computerized monitoring control technology.

During Fiscal 2023, Orbit Garant made the decision to exit Burkina Faso due to the significant additional investment required to generate an acceptable return on investment, as well as the increased security concerns within the country. The Company completed its final drilling program in Burkina Faso during the Company's second quarter of Fiscal 2024 ("Q2 2024"). As a result of this restructuring initiative, Orbit Garant recognized a write-down of inventories based on: i) the fair value less cost of disposal for a portion of inventories, and ii) the estimated sales less cost to complete for inventory expected to be consumed until the end of the contract. Fair value was determined using industry knowledge. The restructuring resulted in a one-time, non-cash write-down of \$4.2 million to reduce inventory to net realizable value, recognized in the Company's fourth quarter of Fiscal 2023.

Orbit Garant subsequently made the decision to not renew its drilling contract in Guinea, which was completed at the end of Q2 2024, as the Company determined that it was no longer financially viable to maintain drilling activities in West Africa considering its exit from Burkina Faso.

Going forward, Orbit Garant expects to primarily focus on its operations in Canada and Chile. The Company expects that its exit from West Africa will have a positive impact on its future gross margins. While the Company continues to evaluate its opportunities for its assets still located in West Africa, it is now leasing some of these assets to a third party in the region.

## **ANALYSIS OF Q3 2024 COMPARED TO Q3 2023**

### **Contract Revenue**

Revenue for Q3 2024 totalled \$48.2 million, a decrease of 2.3% compared to \$49.3 million in Q3 2023, reflecting a reduction of drilling activity on certain projects in Canada.

Canada revenue totalled \$37.2 million in Q3 2024, a decrease of 3.5% compared to \$38.5 million in Q3 2023. The decline is primarily attributable to reduced drilling activity on certain projects in Canada.

International revenue totalled \$11.0 million in Q3 2024, an increase of 1.8% compared to \$10.8 million in Q3 2023, reflecting increased drilling activity in Chile, and Guyana partially offset by the termination of drilling activity in Guinea and Burkina Faso.

### **Gross Profit and Margins (see Reconciliation of non-IFRS financial measures)**

Gross profit for Q3 2024 was \$6.2 million, an increase of 32.7% compared to \$4.6 million in Q3 2023. Gross margin for Q3 2024 was 12.8% compared to 9.4% in Q3 2023. Depreciation expenses totalling \$2.2 million are included in the cost of contract revenue for Q3 2024, compared to \$2.5 million in Q3 2023. Adjusted gross margin, excluding depreciation expenses, was 17.3% in Q3 2024, compared to adjusted gross margin of 14.4% in Q3 2023. The increase in gross profit, gross margin, adjusted gross profit and adjusted gross margin primarily reflects the increase of drilling revenue in Chile and the cessation of the drilling activity in Burkina Faso which was unprofitable, partially offset by the decline in drilling activity on certain projects in Canada and certain current costs related to the termination of activities in Guinea.

### **General and Administrative Expenses**

General and Administrative ("G&A") expenses were \$3.5 million, or 7.3% of revenue, in Q3 2024, compared to \$3.6 million, or 7.2% of revenue, in Q3 2023.

### **Operating Results (Loss)**

Earnings from operations for Q3 2024 were \$3.3 million compared to earnings from operations of \$2.1 million in Q3 2023.



Drilling Canada's operating earnings totalled \$3.1 million in Q3 2024, compared to operating earnings of \$4.2 million in Q3 2023. The reduction in operating earnings in Q3 2024 is primarily attributable to reduced drilling activity on certain projects in Canada.

Drilling International's operating earnings totalled \$0.2 million in Q3 2024, compared to an operating loss of \$2.1 million in Q3 2023. The positive variance was primarily attributable to increased drilling activity in Chile, the cessation of the drilling activity in Burkina Faso which was unprofitable, partially offset by certain current costs related to the termination of activities in Guinea.

### **Foreign Exchange Loss (Gain)**

Foreign exchange loss was \$1.1 million in Q3 2024, compared to a foreign exchange gain of \$0.7 million in Q3 2023.

### **EBITDA (see Reconciliation of non-IFRS financial measures)**

EBITDA totalled \$3.9 million in Q3 2024, compared to \$4.5 million in Q3 2023. The decrease reflects a \$1.8 million negative variance in foreign exchange during the quarter, partially offset by the positive operating earnings in the Company's international drilling operations.

### **Financial Expenses**

Interest costs related to long-term debt, lease liabilities and bank charges were \$0.9 million in Q3 2024, in line with Q3 2023.

### **Income Tax Recovery (Expense)**

Income tax recovery was \$1.3 million in Q3 2024, compared to a tax expense of \$0.7 million in Q3 2023. The effective tax rate for Q3 2024 was positively impacted by the recognition of previously unrecognized deductible temporary differences and tax losses of prior periods.

### **Net Earnings**

Net earnings for Q3 2024 were \$2.0 million, or \$0.05 per share, compared to \$0.2 million, or \$0.01 per share, in Q3 2023. The Company's net earnings positive variance in Q3 2024 over Q3 2023 reflects a \$2.0 million income tax variance and positive operating earnings in the Company's international drilling operations, partially offset by a \$1.8 million negative variance in foreign exchange.

**NINE MONTHS ENDED MARCH 31, 2024, COMPARED TO NINE MONTHS ENDED MARCH 31, 2023**

<b>NINE MONTHS ENDED MARCH 31</b> <b>* (\$millions)</b>	<b>Fiscal 2024</b> <b>Nine Months</b>	<b>Fiscal 2023</b> <b>Nine Months</b>	<b>2024 vs. 2023</b> <b>Variance</b>
<b>Revenue *</b>	<b>135.9</b>	154.2	<b>(18.3)</b>
<b>Gross profit *</b>	<b>13.1</b>	17.7	<b>(4.6)</b>
<b>Gross margin (%)</b>	<b>9.6</b>	11.5	<b>(1.9)</b>
<b>Adjusted gross margin (%) <sup>(1)</sup></b>	<b>15.0</b>	16.3	<b>(1.3)</b>
<b>Net (loss) earnings *</b>	<b>(0.1)</b>	3.4	<b>(3.5)</b>
<b>Net (loss) earnings per common share - Basic (\$)</b>	-	0.09	<b>(0.09)</b>
<b>- Diluted (\$)</b>	-	0.09	<b>(0.09)</b>
<b>EBITDA * <sup>(2)</sup></b>	<b>8.0</b>	17.3	<b>(9.3)</b>

<sup>(1)</sup> Reflects gross margin, excluding depreciation expenses. See "Reconciliation of non-IFRS financial measures"

<sup>(2)</sup> EBITDA = Earnings before interest, taxes, depreciation and amortization. See "Reconciliation of non-IFRS financial measures"

**Contract Revenue**

Revenue totalled \$135.9 million for the nine-month period ended March 31, 2024, a decrease of 11.9% compared to \$154.2 million during the comparable period in Fiscal 2023, reflecting a reduction of drilling activity on certain projects in Canada.

Canada revenue totalled \$99.8 million for the first nine months of Fiscal 2024, a decrease of \$19.8 million compared to \$119.6 million for the same period last fiscal year. The decline is primarily attributable to a reduction of drilling activity in Canada due to forest fires during Q1 2024, as well as customer decisions to temporarily suspend or reduce drilling activity on certain projects throughout the first half of Fiscal 2024. All of the Company's surface and underground drilling projects in Québec and one surface drilling project in Ontario were suspended for various periods from May 29 to July 26, 2023, due to forest fires. These drilling project suspensions resulted in a revenue reduction of approximately \$2.0 million in Q1 2024. The Company started ramping these projects back up in early July and by July 26, operations on all drilling projects that were suspended due to forest fires had fully resumed. The Company gradually resumed operations on its other drilling projects that were temporarily suspended or reduced due to customer decisions and by January 2024, all of these projects had fully resumed. Orbit Garant elected to keep drilling personnel employed given the competitive workforce market and in anticipation of the gradual resumption of these drilling projects.

International revenue totalled \$36.1 million for the nine months ended March 31, 2024, an increase of \$1.5 million, or 4.3%, compared to \$34.6 million in the comparable period last fiscal year. The increase was primarily attributable to increased drilling activity in Chile, partially offset by decreased drilling activity in Guinea, Burkina Faso, and Guyana.

**Gross Profit and Margins (Adjusted gross profit and margins - see Reconciliation of non-IFRS financial measures)**

Gross profit for the first nine months of Fiscal 2024 was \$13.1 million, compared to \$17.7 million in the comparable period of Fiscal 2023. Gross margin was 9.6% compared to 11.5% for the same period a year ago. Depreciation expenses totalling \$7.3 million are included in cost of contract revenue for the first nine months of Fiscal 2024, compared to \$7.5 million for the same period a year ago. Adjusted gross margin, excluding depreciation expenses, was 15.0% in the first nine months of Fiscal 2024, compared to 16.3% in the comparable period a year ago. The

decline in gross profit, gross margin, adjusted gross profit and adjusted gross margin reflects the reduction of drilling activity in Canada, as discussed above, costs related to retaining key personnel on suspended or reduced drilling projects during Q2 2024, additional costs incurred to ramp drilling projects back up, and decreased drilling activity in Guinea, partially offset by increased drilling activity in Chile and the decreased drilling activity in Burkina Faso which was unprofitable.

### **General and Administrative Expenses**

G&A expenses were \$11.6 million for the nine-month period ended March 31, 2024, compared to \$11.3 million in the same period a year ago. As a percentage of revenue, G&A expenses were 8.5% of revenue in the first nine months of Fiscal 2024 compared to 7.4% of revenue for the first nine months of Fiscal 2023.

### **Operating Results (Loss)**

Earnings from operations for the nine-month period ended March 31, 2024, were \$4.0 million, compared to operating earnings of \$9.2 million for the first nine months of Fiscal 2023.

Drilling Canada's operating earnings totalled \$4.1 million, compared to operating earnings of \$14.9 million in the first nine months of Fiscal 2023. Drilling Canada's operating earnings in the first nine months of Fiscal 2024 were negatively impacted by the reduction of drilling activity in Canada, costs related to retaining key personnel on suspended or reduced drilling projects during Q2 2024, and related project ramp-up costs, as previously discussed.

Drilling International's operating loss was \$0.1 million, compared to an operating loss of \$5.7 million in the first nine months of Fiscal 2023. The year-over-year reduction in operating loss was primarily attributable to increased drilling activity in Chile and the positive impact resulting from the decreased of drilling activity in Burkina Faso which was unprofitable.

### **Foreign Exchange Loss (Gain)**

Foreign exchange loss was \$1.5 million for the nine-month period ended March 31, 2024, compared to a foreign exchange gain of \$2.7 million in the first nine months of Fiscal 2023.

### **EBITDA (see Reconciliation of non-IFRS financial measures)**

EBITDA totalled \$8.0 million for the nine-month period ended March 31, 2024, compared to \$17.3 million in the comparable period last fiscal year. The decrease reflects the reduction of drilling activity in Canada due to forest fires and project suspensions or reductions, as discussed above, costs related to retaining key personnel on suspended or reduced drilling projects during Q2 2024, additional costs incurred to ramp projects back up, and a \$4.2 million negative variance in foreign exchange, partially offset by the reduction in international drilling's operating loss.

### **Financial Expenses**

Interest costs related to long-term debt, lease liabilities and bank charges were \$2.6 million for the first nine months of Fiscal 2024, compared to \$2.4 million during the comparable period last year, reflecting general interest rate increases.

### Income Tax (Recovery) Expense

Income tax recovery was \$2.5 million in the nine-month period ended March 31, 2024, compared to income tax expense of \$3.2 million for the comparable period in Fiscal 2023. The effective tax rate for the nine-month period ended March 31, 2024, results from the recognition of previously unrecognized deductible temporary differences and tax losses of prior periods.

### Net (Loss) Earnings

Net loss for the nine-month period ended March 31, 2024, was \$0.1 million, or a negligible amount per share, compared to net earnings of \$3.4 million, or \$0.09 per share, for the first nine months of Fiscal 2023. The negative year over year variance reflects the reduction of drilling activity in Canada, as discussed above, costs related to retaining key personnel on suspended or reduced drilling projects during Q2 2024, additional costs incurred to ramp projects back up, and a \$4.2 million negative variance in foreign exchange, partially offset by a \$5.7 million income tax variance, and the reduction in international drilling's operating loss.

### SUMMARY OF QUARTERLY RESULTS

* (\$millions)	Fiscal 2024			Fiscal 2023			Fiscal 2022		
	Mar.31	Dec. 31	Sept. 30	June 30	Mar. 31	Dec. 31	Sept. 30	June 30	
Contract revenue *	48.2	43.4	44.3	46.8	49.3	51.6	53.3	53.8	
Gross profit *	6.2	2.8	4.1	0.7	4.6	6.8	6.2	6.9	
Gross margin %	12.8	6.4	9.4	1.4	9.4	13.1	11.7	12.8	
Net earnings (loss) *	2.0	(1.7)	(0.4)	(4.1)	0.2	2.1	1.1	0.5	
Net earnings (loss) per common share (\$)	- Basic	0.05	(0.05)	-	(0.11)	0.01	0.05	0.03	0.01
	- Diluted	0.05	(0.05)	-	(0.11)	0.01	0.05	0.03	0.01

### Seasonality of operations

The Company's fiscal third quarter is typically the weakest in terms of profitability due to the gradual ramp-up of operations after the shutdown of mining and exploration activities over the holiday season and the more difficult weather conditions in Canada.

### LIQUIDITY AND CAPITAL RESOURCES

#### Operating Activities

Cash flow from operations (before changes in non-cash operating working capital items, finance costs and income taxes paid), was \$4.0 million in Q3 2024, compared to \$4.3 million in Q3 2023.

The change in non-cash operating working capital items was an outflow of \$0.8 million, compared to \$3.3 million in Q3 2023. The change in non-cash operating working capital in Q3 2024 was primarily attributable to:

- \$8.0 million related to an increase of accounts receivable and prepaid expenses, partially offset by
- \$5.7 million related to an increase in accounts payable, and
- \$1.5 million related to a decrease in inventory.

### Investing Activities

Cash used in investing activities totalled \$1.7 million in Q3 2024, compared to \$2.0 million in Q3 2023. During Q3 2024, \$1.8 million was used for the acquisition of property, plant and equipment and intangible assets, partially offset by a cash inflow of \$0.1 million on disposal of property plant and equipment. During Q3 2023, \$2.3 million was used for the acquisition of property, plant and equipment and intangible assets, partially offset by a cash inflow of \$0.3 million on disposal of property, plant and equipment.

### Financing Activities

During Q3 2024, the Company repaid a net amount of \$1.4 million on its long-term debt and lease and factoring liabilities, compared to a withdrawal of \$3.2 million in Q3 2023.

Orbit Garant's primary sources of liquidity are cash flows from operations and borrowings under a credit facility (the "Credit Facility") with National Bank of Canada Inc., in its capacity as agent ("National Bank"). On November 2, 2023, the Company entered into a fifth amended and restated credit agreement with National Bank in respect of the Credit Facility (the "Credit Agreement") and on March 26, 2024, the Company and National Bank entered into an amendment to the Credit Agreement. The Credit Facility consists of a \$30.0 million revolving credit facility, and a US\$5.0 million revolving credit facility guaranteed by Export Development Canada ("EDC"). The Credit Facility expires on November 2, 2026.

The Company repaid a net amount of \$1.3 million in Q3 2024 on its Credit Facility, compared to a withdrawal of \$2.6 million in Q3 2023. The Company's long-term debt under the Credit Facility, including US\$3.0 million (\$4.1 million) drawn from the US\$5.0 million revolving credit facility and the current portion, was \$23.4 million as at March 31, 2024, compared to \$22.2 million as at June 30, 2023.

As at March 31, 2024, the Company's working capital totalled \$48.8 million, compared to \$50.4 million as at June 30, 2023. The Company's working capital requirements are primarily related to the funding of inventory and the financing of accounts receivable.

The Company believes that it will be able to generate sufficient cash flow to meet its current and future working capital expenditures and repayment of its debt obligations. The Company's principal capital expenditures are related to the acquisition of drill rigs and related drilling equipment.

### Sources of Financing

As at March 31, 2024, the Company complied with all covenants in the Credit Agreement, in the loan agreement with EDC (the "EDC Loan") and in the loan agreement with the BDC (the "BDC Loan Agreement"). The Company expects that availability under the Credit Facility will continue to provide it with sufficient liquidity to fund its working capital and

capital asset acquisition requirements.

Orbit Garant's primary sources of liquidity are cash flows from operations and borrowings under its Credit Facility. The Credit Agreement matures on November 2, 2026. As at March 31, 2024, the Company had drawn \$23.4 million (\$22.2 million as at June 30, 2023) under the Credit Facility.

Availability under the Credit Facility is subject to a borrowing base that is determined by the value of the Company's eligible inventory and accounts receivable. Except as noted below for the BDC Loan agreement, all of Orbit Garant's assets are pledged in favor of National Bank as security for the Company's obligations under the Credit Agreement. In addition, the Company's obligations under the US\$5.0 million revolving credit facility are guaranteed by EDC.

The Credit Agreement contains covenants that limit the ability of the Company and its subsidiaries to undertake certain actions without prior approval of the National Bank, including: i) mergers, liquidations, dissolutions and changes of ownership; ii) the incurrence of additional indebtedness; iii) encumbering the Company's assets; iv) guarantees, loans, investments and acquisitions that may be made by the Company; v) investing in or entering into derivative instruments, paying dividends and/or making other capital distributions to related parties; vi) capital expenditures exceeding certain limits; and vii) certain asset sales. The Credit Agreement also contains a number of financial covenants that the Company must comply with.

On December 20, 2018, Orbit Garant entered into an additional loan agreement with EDC for a term loan in the principal amount of up to US\$5.15 million for the purposes of financing the acquisition of certain assets of Projet Production International BF S.A. that was completed on October 11, 2018 (the "EDC Loan"). Orbit Garant is required to repay this loan in 57 consecutive monthly installments commencing May 2019, and maturing July 2024. The Company's obligations under the EDC Loan, are secured by a junior hypothec over all of Orbit Garant's assets. Orbit Garant's long-term debt under the EDC Loan including the current portion amounted to \$0.4 million as at March 31, 2024 (\$1.5 million as at June 30, 2023).

In February 2021, OG Chile, entered into a financing agreement with Banco Scotiabank for a total of approximately \$2.6 million in order to purchase the office building it had rented for several years. This agreement bears interest at a rate of 3.3% per annum, has a term of 84 months and is guaranteed by OG Chile's real estate assets. Orbit Garant's long-term debt under the financing agreement from Banco Scotiabank including the current portion amounted to \$2.0 million as at March 31, 2024 (\$2.5 million as at June 30, 2023).

On September 9, 2022, Orbit Garant entered into the BDC Loan Agreement, which provides for a term loan in the principal amount of \$8.47 million. This loan bears interest at a fixed rate of 6.50% per year, has a 20-year term and is repayable by way of 240 consecutive monthly payments from November 2022 until October 2042. The fixed interest rate was reduced by 0.20% in November 2023, following the Company's compliance with certain financial covenants. Orbit Garant's obligations under the BDC Loan Agreement are: (a) secured by a first ranking immovable hypothec on the building serving as the Company's head office in Val-d'Or, Quebec (the "Property"); and (b) guaranteed on a solidary (joint and several) basis by certain of the Company's subsidiaries. Orbit Garant's long-term debt under the BDC Loan Agreement including the current portion amounted to \$8.2 million as at March 31, 2024 (\$8.3 million as at June 30, 2023).

Orbit Garant believes that it will continue to meet its payment terms under its credit facilities and have sufficient resources to carry on its business operations.

## OUTSTANDING SECURITIES AS AT MAY 8, 2024

Number of common shares	37,372,756
Number of options	2,190,000
Fully diluted	39,562,756

The Company issued, on November 30, 2023, 515,000 options at an exercise price of \$0.56 per share and, on May 8, 2024, 75,000 options at an exercise price of \$0.63 per share. From July 1, 2023, to May 8, 2024, 360,000 options have been cancelled.

## RELATED PARTY TRANSACTIONS

The Company is related to Dynamitage Castonguay Ltd., a company in which a director has an interest.

During the three and nine-month periods ended March 31, 2024, and March 31, 2023, the Company entered into the following transactions with its related company and with persons related to directors:

(\$000s)	3 months ended March 31, 2024	3 months ended March 31, 2023	9 months ended March 31, 2024	9 months ended March 31, 2023
Revenue	37	7	109	20
Expenses	7	21	16	95

As at March 31, 2024, a negligible amount was a receivable resulting from these transactions (a negligible amount as at June 30, 2023).

In addition, for the three and nine-month periods ended March 31, 2024, repayments of a lease liability for a negligible amount were made to Dynamitage Castonguay Ltd. (for the three and nine-month periods ended March 31, 2023: a negligible amount).

All these related party transactions made in the normal course of business measured at the exchange amount, which is the amount established and agreed to by the parties.

## Key management personnel and directors' transactions

The definition of key management includes the close members of the family of key personnel and any entity over which key management exercises control. The key management personnel have been identified as directors of the Company and key management staff. Close members of the family are those family members who may be expected to influence or be influenced by that individual in their dealings with the Company.

Compensation paid to key management personnel and directors is as follows:

(\$000s)	3 months ended March 31, 2024	3 months ended March 31, 2023	9 months ended March 31, 2024	9 months ended March 31, 2023
Salaries and fees	197	191	609	728
Share-based compensation	30	20	72	45
Total	227	211	681	773

## BASIS OF PREPARATION

### Basis of presentation

The Company's unaudited interim condensed consolidated financial statements have been prepared in accordance with IAS 34, *Interim Financial Reporting*, ("IAS 34"). The IFRS accounting policies that are set out in Note 3 to the Company's annual audited consolidated financial statements for the year ended June 30, 2023, were consistently applied to all periods presented. These interim condensed consolidated financial statements have not been subject to a review engagement by the Company's independent auditors.

The preparation of unaudited interim condensed consolidated financial statements in conformity with IAS 34 requires the use of certain critical accounting estimates, assumptions and judgments. It also requires Management to exercise its judgment in the process of applying the Company's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant are disclosed in Note 4 in the Company's annual audited consolidated financial statements for the year ended June 30, 2023. They remained unchanged for the three and nine-month periods ended March 31, 2024.

These unaudited interim condensed consolidated financial statements have been prepared on a historical cost basis except for the investments, which are measured at fair value, and share-based compensation, which is measured in accordance with IFRS 2, *Share-Based Payment*. They are presented in Canadian dollars, which is the currency of the primary economic environment in which the Company operates ("functional currency"). All values are rounded to the nearest thousand dollars, except where otherwise indicated.

These unaudited interim condensed consolidated financial statements do not include all of the information required for annual financial statements and should be read in conjunction with the Company's 2023 annual audited consolidated financial statements.

These unaudited interim condensed consolidated financial statements were approved for issue by the Board of Directors of Orbit Garant Drilling Inc. on May 8, 2024.

### Principles of consolidation

The Company's unaudited interim condensed consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company. A subsidiary is an entity controlled by the Company. An investor controls an investee when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee, independently of its percentage of



participation. The existence and effect of potential voting rights are considered when the Company controls another entity.

Income and expenses of subsidiaries acquired or disposed of during the year are included in the interim condensed consolidated statement of earnings from the effective date of acquisition to the effective date of disposal, as appropriate. Intercompany transactions and balances are eliminated on consolidation.

## RECONCILIATION OF NON - IFRS FINANCIAL MEASURES

### EBITDA and EBITDA Margin

EBITDA and EBITDA margin: Net earnings (loss) before interest, taxes, depreciation and amortization.

Management believes that EBITDA is an important measure when analyzing its operating profitability, as it removes the impact of financing costs, certain non-cash items and income taxes. As a result, Management considers it a useful and comparable benchmark for evaluating the Company's performance, as companies rarely have the same capital and financing structure.

### Reconciliation of EBITDA and EBITDA Margin

(unaudited) (in millions of dollars)	3 months ended March 31, 2024	3 months ended March 31, 2023	9 months ended March 31, 2024	9 months ended March 31, 2023
Net earnings (loss) for the period	2.0	0.2	(0.1)	3.4
Add:				
Finance costs	0.9	0.9	2.6	2.4
Income tax (recovery) expense	(1.3)	0.7	(2.5)	3.2
Depreciation and amortization	2.3	2.7	8.0	8.3
EBITDA	3.9	4.5	8.0	17.3
Contract Revenue	48.2	49.3	135.9	154.2
EBITDA margin (%) <sup>(1)</sup>	8.2	9.2	5.9	11.2

(1) EBITDA, divided by contract revenue x 100

### Adjusted Gross Profit and Adjusted Gross Margin

Adjusted gross profit and margin: Contract revenue, less operating costs. Operating expenses comprise material and service expenses, personnel expenses, other operating expenses, excluding depreciation.

Although adjusted gross profit and adjusted gross margin are not recognized financial measures defined by IFRS, Management considers them to be important measures as they represent the Company's core profitability, without the impact of depreciation expense. As a result, Management believes they provide a useful and comparable benchmark for evaluating the Company's performance.

## Reconciliation of Adjusted Gross Profit and Margin

(unaudited) (in millions of dollars)	3 months ended March 31, 2024	3 months ended March 31, 2023	9 months ended March 31, 2024	9 months ended March 31, 2023
Contract revenue	48.2	49.3	135.9	154.2
Cost of contract revenue (including depreciation)	42.0	44.7	122.8	136.5
Less depreciation	(2.2)	(2.5)	(7.3)	(7.5)
Direct costs	39.8	42.2	115.5	129.0
Adjusted gross profit	8.4	7.1	20.4	25.2
Adjusted gross margin (%) <sup>(1)</sup>	17.3	14.4	15.0	16.3

<sup>(1)</sup> Adjusted gross profit, divided by contract revenue X 100

## RISK FACTORS

The following are certain factors relating to the Company's business and the industry within which it operates. The following information is a summary only of certain risk factors and is qualified in its entirety by reference to, and should be read in conjunction with, the detailed information appearing elsewhere in this report and in the Company's Annual Information Form dated September 19, 2023. These risks and uncertainties are not the only ones relevant to the Company. Additional risks and uncertainties not currently known to the Company, or that the Company currently deems immaterial, may also impair the operations of the Company. If any such risks actually occur, the business, financial condition, liquidity and results of operations of the Company could be affected materially and adversely.

### Pandemics, Force Majeure and Natural Disasters

The Company may be affected by pandemics, such as the COVID-19 coronavirus, force majeure events and natural disasters. The likelihood and magnitude of such events are inherently difficult to predict, and their significance is highly uncertain and may depend on factors beyond the Company and its control. A prolonged economic disruption, following such an event or disaster, including the COVID-19 outbreak, may have a material and adverse impact on revenues, cash flow and profitability of the Company, including, without limitation, by compromising employee health and productivity in the workplace, disruption of supply chains and the business of the Company's customers.

### Risk Related to Structure and Common Shares

#### *Equity Market Risks*

There is a risk associated with any investment in shares. The market price of securities such as the Common Shares of the Company are affected by numerous factors including, but not limited to, general market conditions, actual or anticipated fluctuations in the Company's results of operations, changes in estimates of future results of operations by the Company or securities analysts, risks identified in this section and other factors. In addition, the financial markets have experienced significant price and volume fluctuations that have sometimes been unrelated to the operating performance of the issuers or the industries in which they operate. Consequently, the trading price of the Common Shares may fluctuate.

### ***Influence of Existing Shareholders***

As of May 8, 2024, Pierre Alexandre, President, and Chief Executive Officer, holds or controls, directly or indirectly, approximately 24% of Orbit Garant's outstanding Common Shares. As a result, this shareholder could influence Orbit Garant's strategic direction and policies, including any merger, consolidation or sale of all or substantially all of its assets, and the election and composition of Orbit Garant's Board of Directors. The foregoing ability to affect the control and direction of Orbit Garant could reduce its attractiveness as a target for potential takeover bids and business combinations, and correspondingly affect its share price.

### ***Future Sales of Common Shares by the Company's Existing Shareholders***

Certain shareholders, including Pierre Alexandre, hold or control significant blocks of shares of the Company. The decision of any of these shareholders to sell a substantial number of Common Shares in the public market could result in a material imbalance in demand for the Company's shares and therefore a decline in the market price of the Common Shares. In addition, the perception among the public that such sales may occur could also result in a reduction in the market price of the Common Shares.

### ***Dilution***

Orbit Garant may raise additional funds in the future by issuing equity securities. Holders of Common Shares will have no pre-emptive rights in connection with such further issuances. Additional Common Shares may be issued by Orbit Garant in connection with the exercise of options granted. Such additional equity issuances could, depending on the price at which such securities are issued, substantially dilute the interests of the holders of Common Shares.

## **OUTLOOK**

Customer demand from major and intermediate mining companies for mineral drilling services in Canada remains generally strong, while demand from junior exploration and some intermediate mining companies is being negatively impacted by current macroeconomic factors which have restricted their access to capital. The strong sustained demand from major and intermediate mining companies has resulted in increased wage costs for experienced drillers in Canada. Global inflation in costs for supplies and materials has also impacted the mineral drilling industry. To offset increased wage costs in Canada and the higher costs of supplies and materials globally, the Company was able to adjust its pricing on its drilling contracts during the first half of Fiscal 2023. However, customer pricing pressure has since limited the Company's ability to negotiate pricing. Management believes the current weakness in demand from junior exploration companies is having a negative impact on industry pricing.

Orbit Garant's drilling activity in Canada was reduced beginning in the fourth quarter of Fiscal 2023 due to customer decisions to temporarily suspend or reduce drilling activity on certain projects. As of January 2024, drilling activity on all of these projects was fully resumed.

Management believes that the long-term outlook for drilling in the gold industry is positive, as many mining companies are facing declining reserves. Accordingly, increased spending on exploration and mine development will be required for the industry to remain viable. The current strong price of gold supports exploration and development spending on gold projects. Orbit Garant is well positioned to benefit from increased drilling services demand in the gold sector as it generated approximately 65% of its revenue from gold related projects during the first nine months of Fiscal 2024.

S&P Global Market Intelligence forecasts that gold production in Canada will rise at a compound annual growth rate of 9% between 2023 and 2027. Orbit Garant generated approximately 73% of its revenue from its Canadian operations in the nine months of Fiscal 2024 and is well positioned to benefit from the positive outlook for the gold mining sector in Canada. An additional positive factor for mining companies operating in Canada is the current lower value of the Canadian dollar relative to the US dollar, as their expenses are typically in Canadian dollars and their revenues are denominated in US dollars. At the time of this report, the value of the Canadian dollar was approximately \$0.73 US dollars.

The long-term market sentiment for copper is positive due to tight supply-demand fundamentals and its important role in the electrification of the global economy. Many industry analysts expect that declining global copper reserves may necessitate increased exploration and development spending for copper over the coming years. Orbit Garant is well positioned for increased spending on copper exploration and development projects due to its presence in Chile, which is the global leader in copper production.

Orbit Garant's international operations provide enhanced market, customer and commodity diversification, as well as increased access to higher-margin specialized drilling activity. The Company is currently working on projects in Chile and Guyana in South America. Subsequent to the end of Q3 2024, the Company renewed two large copper drilling contracts in Chile with senior mining companies. One of these contract renewals is for a period of three years, with a customer option to extend the contract for an additional two years. The other contract renewal, which represents Orbit Garant's largest contract in Chile, is for a period of five years.

Orbit Garant completed its final drilling contracts in Burkina Faso and Guinea in West Africa during Q2 2024 and is currently evaluating options for its remaining equipment in the region, which could include sales to local companies and/or shipments to its operations in Canada and South America. Management expects that the Company's exit from West Africa will have a positive impact on operating margins.

Management believes the Company's proprietary computerized monitoring and control drilling technology will increasingly be an important contributor in reducing both labour and consumable drilling costs, enhancing driller training and productivity rates, and improving safety. Orbit Garant currently has 44 drill rigs featuring its computerized monitoring and control technology, all of which are currently deployed on customer projects. These next generation drill rigs have demonstrated a significant increase in productivity rates compared to conventional drill rigs. Orbit Garant's customers have responded positively to this improved performance, which has led to new or renewed underground drilling contracts for longer terms.

Looking ahead, Orbit Garant intends to primarily focus on its Canadian gold drilling operations, prioritizing longer-term, specialized drilling contracts with major and intermediate customers. The Company will selectively pursue international drilling opportunities when there is a high degree of cost and margin certainty. Orbit Garant will continue to focus on: disciplined management of its variable cost structure and cash, optimizing its drill rig utilization, increasing productivity rates, technology innovation, driller training, retaining key personnel, and maintaining strong health and safety standards.

## DISCLOSURE CONTROLS AND INTERNAL CONTROLS OVER FINANCIAL REPORTING

The CEO and the CFO are responsible for designing internal controls over financial reporting ("ICFR") or causing them to be designed under their supervision. The Company's ICFR are designed to provide reasonable assurance regarding the reliability of the Company's financial reporting and its preparation of financial statements for external purposes in accordance with IFRS.

As discussed above, the inherent limitations in all control systems are such that they can provide only reasonable, not absolute, assurance that all control issues and instances of fraud or error, if any, within the Company, have been detected. Therefore, no matter how well designed, ICFR have inherent limitations and can provide only reasonable assurance with respect to financial statement preparation and may not prevent and detect all misstatements.

For the three and nine-month periods ended March 31, 2024; there have been no significant changes to the ICFR and no change in the assessment of the effectiveness of the Company's ICFR. Accordingly, the CEO and CFO have concluded that the design and operation were effective at a reasonable level as at the end of the period covered by this report.