



November 18, 2021

# INVESTOR PRESENTATION

FORAGE  
**ORBIT**  **GARANT**  
DRILLING

TSX: **OGD**

# Cautionary Statements

## Forward-Looking Information

Certain statements contained herein constitute “forward-looking statements” which reflect the current expectations of management regarding the Company’s future growth, results of operations, performance, business prospects and opportunities based on information currently available to it. Wherever possible, words such as “may”, “would”, “could”, “will”, “anticipate”, “believe”, “plan”, “expect”, “intend”, “estimate”, “aim”, “endeavor” and similar expressions have been used to identify these forward-looking statements. These statements reflect management’s current beliefs with respect to future events and are based on information currently available to management. Forward-looking statements involve significant known and unknown risks, uncertainties and assumptions. Many factors could cause actual results, performance or achievements to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, without limitation, those listed in the “Risk Factors” section of the company’s public filings. Should one or more of these risks or uncertainties materialize, or should assumptions underlying the forward-looking statements prove incorrect, actual results, performance or achievements could vary materially from those expressed or implied by the forward-looking statements. These factors should be considered carefully and prospective investors should not place undue reliance on the forward-looking statements. Although the forward-looking statements contained herein are based upon what management currently believes to be reasonable assumptions, there can be no assurance that actual results, performance or achievements will be consistent with the forward-looking statements. Forward-looking statements are made as of the date hereof and Orbit Garant may not, and does not assume any obligation to, update or revise these forward-looking statements other than as specifically required by applicable law. For more information concerning the Company’s risks and uncertainties, please refer to the Company’s most recent MD&A and Annual Information Form which are available on [www.sedar.com](http://www.sedar.com).

## Non-IFRS Measures

This presentation makes reference to certain non-IFRS measures, including EBITDA and Adjusted Gross Margin, that do not have standardized meanings prescribed by IFRS and could be calculated differently by other companies. The Company believes that these measures, when presented in conjunction with comparable IFRS financial measures, are useful to investors and other readers because the information is an appropriate measure to evaluate the Company’s operating performance. Internally, the Company uses this non-IFRS financial information as an indicator of business performance. These measures are provided for information purposes, in addition to, and not as a substitute for, measures of financial performance prepared in accordance with IFRS. EBITDA is defined as net earnings (loss) before interest, taxes, depreciation and amortization. Adjusted gross margin is defined as contract revenue less operating costs. Operating expenses comprise material and service expenses, personnel expenses, other operating expenses, excluding depreciation. Please refer to reconciliation in Appendix.

# Company Overview

 ~ 1,500 Employees

 220 Drill Rigs

 Underground & Surface Drilling



**Regional offices:** Sudbury, ON, Moncton, NB, Chile, Ghana, Guinea, United States, Burkina Faso and Guyana  
**Current field operations:** Canada, Burkina Faso, Chile, Guinea and Guyana

Val-d'Or



Santiago

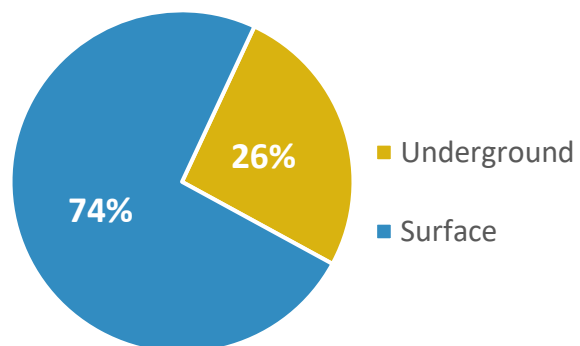


Burkina Faso

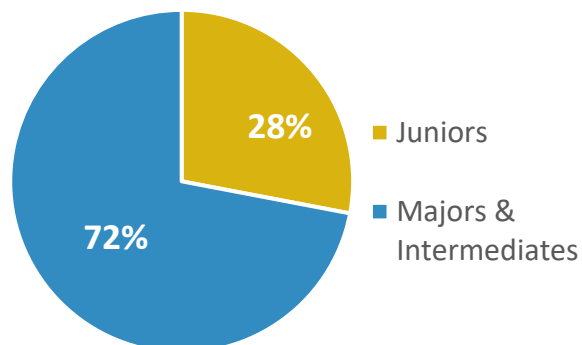


## Market Position (by % of revenue\*)

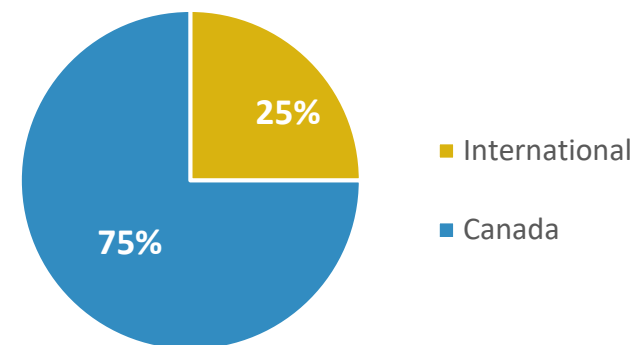
### Drilling Activity



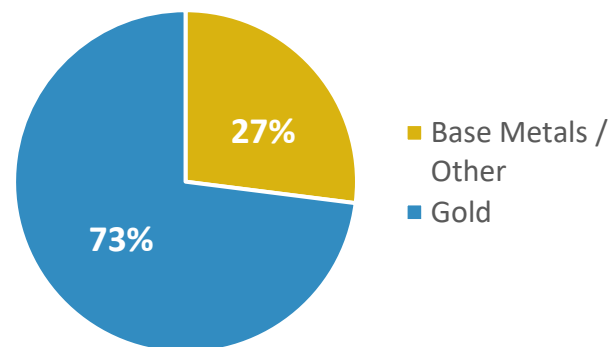
### Customers



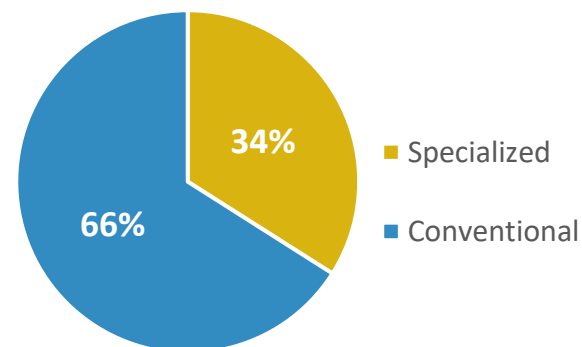
### Regions



### Resource Exposure



### Drilling Services



\* For the three months ended September 30, 2021

***Diversified revenue mix with a weighting towards gold and major / intermediate mining companies***

# Competitive Strengths

- Long-established, leading Canadian-based mineral driller focused on gold projects
- Combined surface and underground expertise / specialized drilling / senior management field experience
- Focus on continuous innovation
- Vertically-integrated manufacturing operations
- Strong health & safety and driller training programs
- Long-standing customer relationships
- Growing presence in strategic international markets enhances metals, customer and geographic diversification

***Well positioned to continue building market share***

# Drilling Services & Expertise



**Surface**

- Standard diamond coring / core rod
- Standard / reverse circulation (deep hole)
- AWL - PWL calibre
- Geotechnical drilling
- Directional core drilling



**Underground**

- Standard rod / core rod
- AWL - HWL calibre
- Geotechnical drilling
- Directional core drilling



**Specialized Drilling**

- Drilling projects that are in remote locations or, because of the scope, complexity or technical nature of the work, cannot be undertaken by smaller conventional drilling companies

***Full service offering with expertise in specialized drilling***

# Vertical Integration / Health & Safety / Driller Training

- Vertically integrated manufacturing operations provide competitive advantage
  - Ability to design and manufacture custom drill rigs and equipment for customers at a competitive cost with faster delivery
  - Key to continuous innovation (e.g. computerized control and monitoring technology)
  - In-house drill rig maintenance / modifications supports optimum utilization rates and performance
- Health & Safety and Environmental practices align with, or exceed, the strict requirements of senior mining companies
- Driller training program in Val-d'Or
- Ongoing training for new technologies, techniques and safety / environmental standards



***Superior quality and customer value***

# Continuous Innovation

## Computerized Monitoring and Control Technology

### Performance Highlights

- Greater accuracy
- Improved productivity (+30%)
- Fewer consumables
- Rig components last longer
- Easier to train personnel

### Additional Feature Benefits for Customers

- Real-time, remote monitoring of drilling progress
- Ability to view core samples remotely



***Competitive differentiation through innovation***

## Strong Customer Relationships



**Newmont**

**BHP**



**OSISKO**  
MINING

**Hecla**  
MINING COMPANY

  
**eldorado gold**

 **AngloAmerican**

**GLENCORE**

***Core competitive strengths support long-term customer relationships***

# International Operations

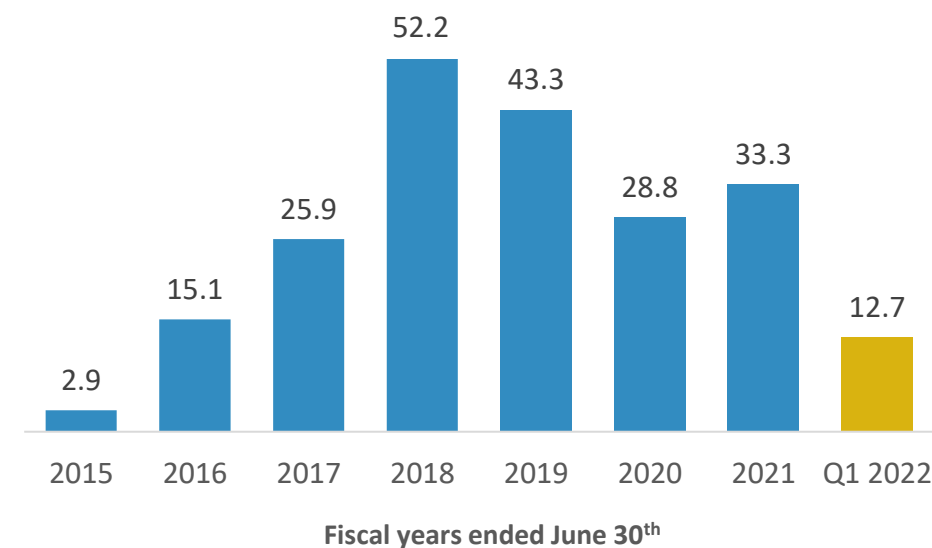
## Chile / South America

- Operating subsidiary established in Chile (FY 2013)
- Acquisition of Captagua in FY 2016
- Strong platform for growth in Chile / South America
- 18 surface drill rigs / 8 underground drill rigs as at June 30, 2021

## West Africa

- Operating subsidiaries established in Ghana (FY 2015), Burkina Faso (FY 2016), and Guinea (FY 2021)
- Acquisition of the drilling business of Projet Production International in Burkina Faso (Q2 2019)
- 22 surface drill rigs / 5 underground drill rigs as at June 30, 2021

## International Revenue (\$ millions)<sup>1</sup>

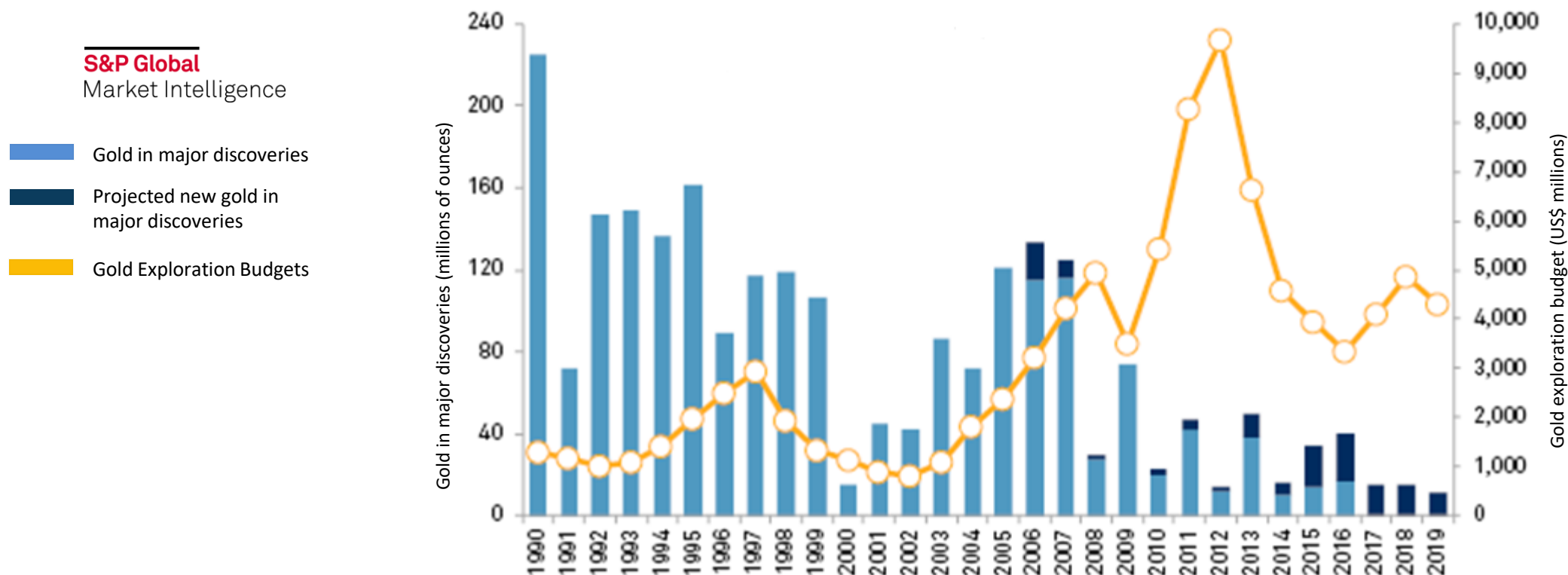


1) International revenue in FY 2020 and FY 2021 reflects the negative impact of the COVID-19 pandemic. The revenue decline in FY 2020 also reflects the conclusion of a multi-year drilling contract in Chile at the beginning of Q4 2019. Drilling activity in West Africa returned to pre-pandemic levels during FY 2021, but has remained below pre-pandemic levels in Chile.

***Orbit Garant is bringing its combined surface and underground drilling expertise to international markets***

# Declining Global Gold Discoveries

## Global Gold Discoveries vs. Exploration Spending, 1990-2019



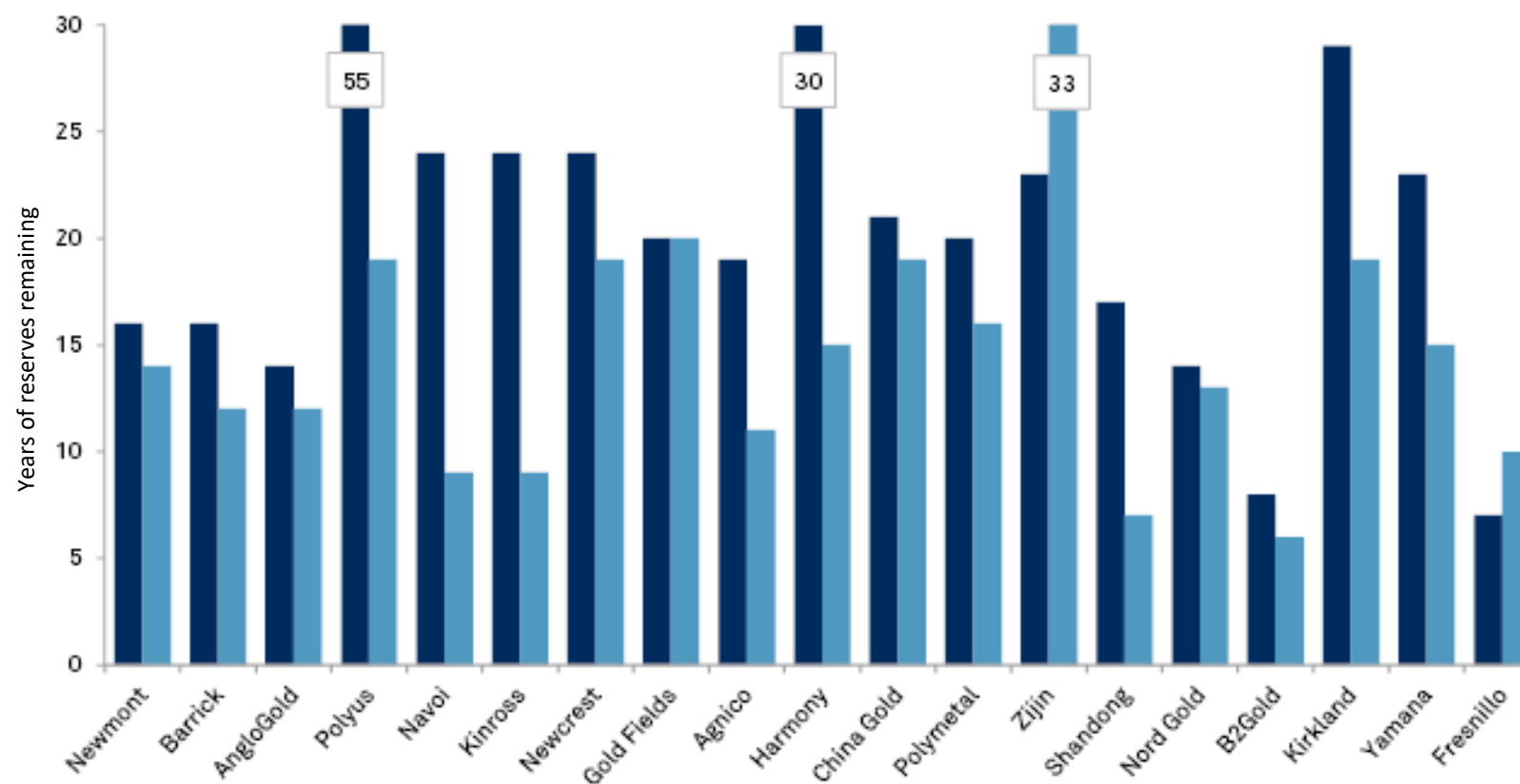
- Gold discovery rates are down significantly from the 1990s and 2000s despite high exploration spending
- No major gold discoveries in recent years

# Declining Reserves in Global Gold Sector

## Major Gold Producers' Years of Reserves Remaining, 2010 vs. 2019

**S&P Global**  
Market Intelligence

■ 2010 years remaining  
■ 2019 years remaining



- The mineable reserves of most senior gold producers have dropped sharply, driving the need for significant spending on exploration and mine development

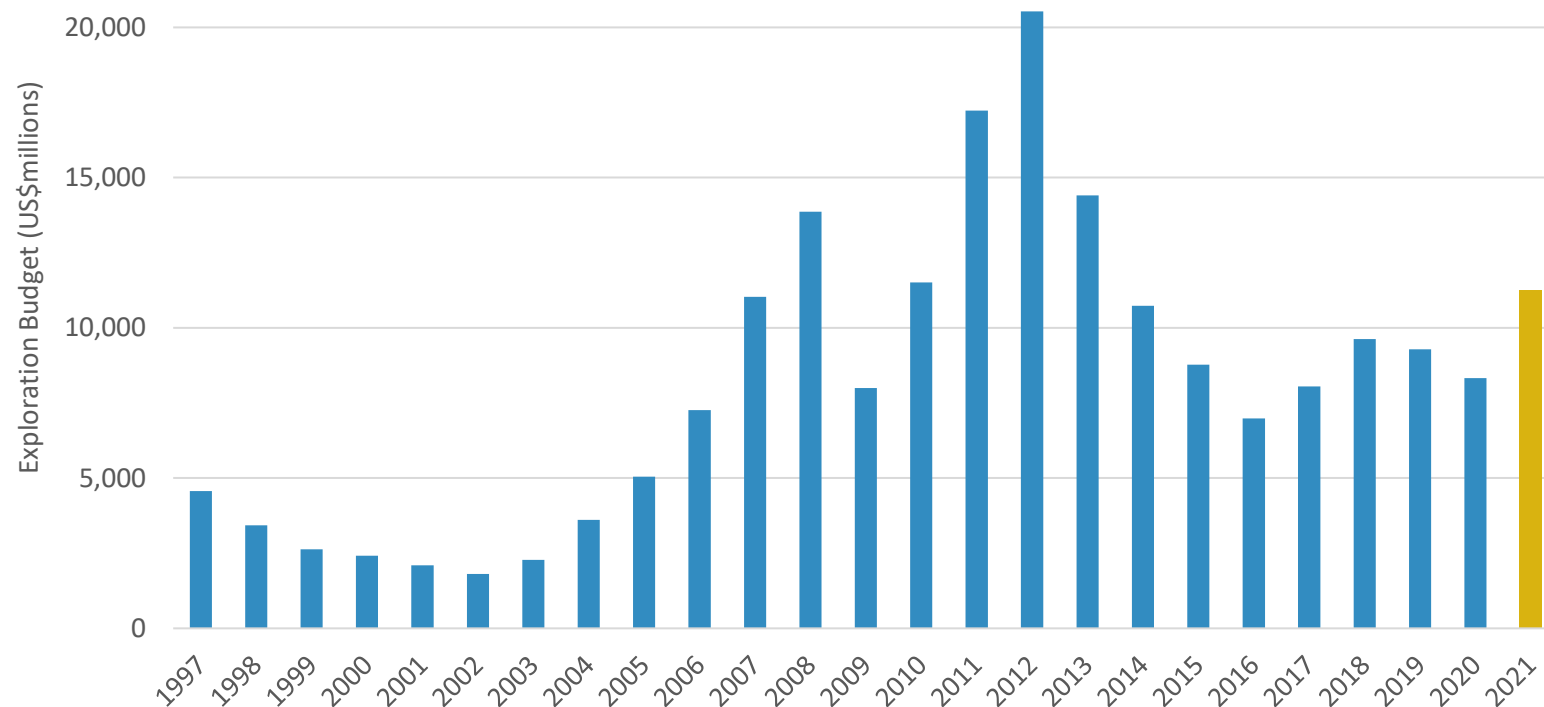
# Global Exploration Budgets

## Annual nonferrous exploration budgets, 1997-2021

**S&P Global**

Market Intelligence

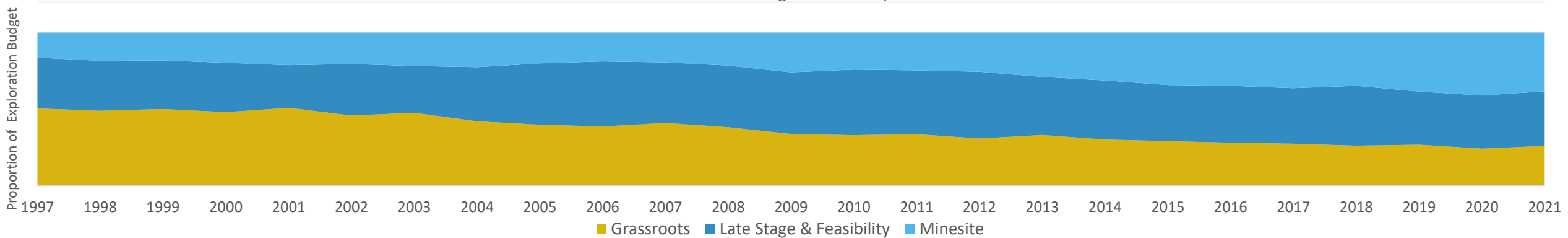
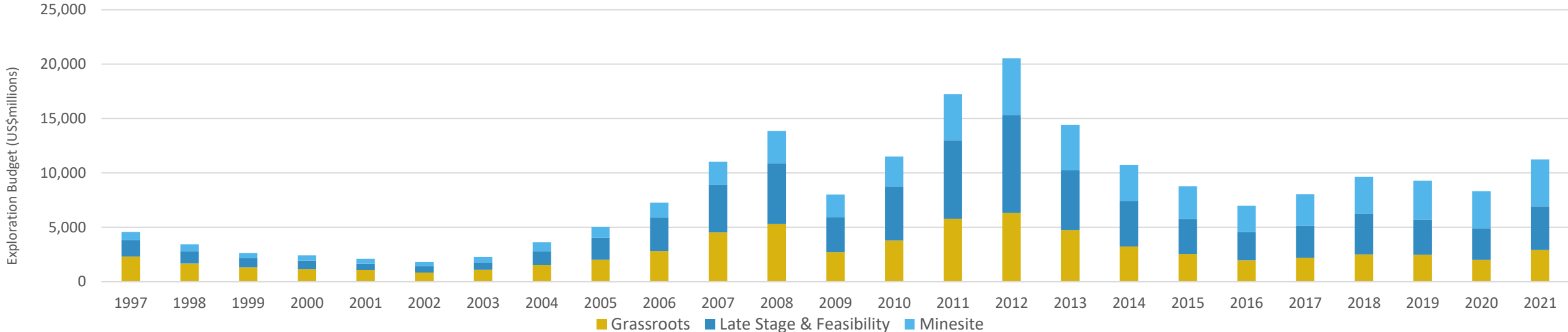
- 2020 aggregate global nonferrous exploration budgets totaled an estimated **US\$8.7 billion**
  - ◆ ~11% decline from 2019 due to impact of COVID-19
- Smaller than expected year-over-year decline due to rapid recovery of mining industry following project shutdowns
- Positive outlook for nonferrous exploration budgets:
  - ◆ Budgets expected to increase to **~US\$11.2 billion** in 2021
  - ◆ Further growth of 5% to 15% expected in 2022



**Exploration budgets rebounding from lows in 2016 and the impact of COVID-19 in 2020**

# Global Exploration Budgets

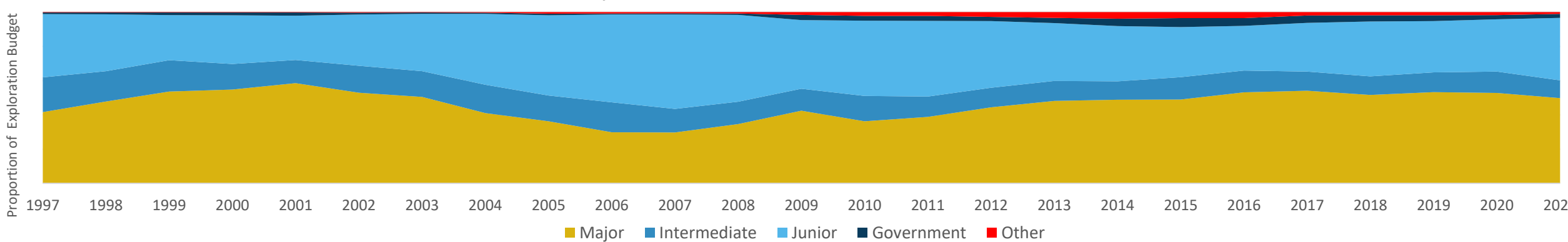
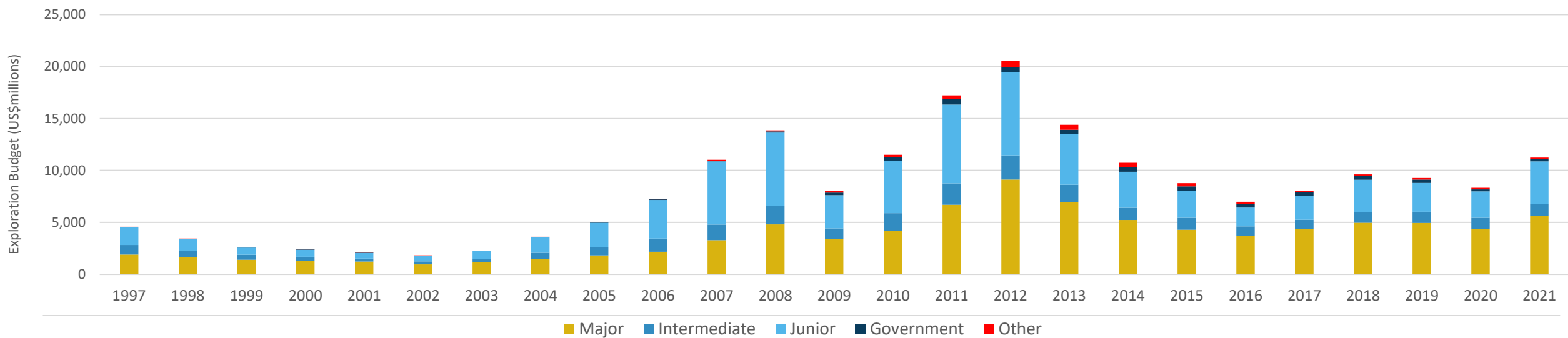
Annual nonferrous exploration budgets by project type, 1997-2021



*Shift in exploration focus from grassroots to minesite over the past two decades*

# Global Exploration Budgets

Annual nonferrous exploration budgets by company type, 1997-2021



*Junior companies providing increasing share of global exploration spending in 2020-2021*

## Gold Price (USD\$) (November 17, 2021)

- Spot gold price reached record high of ~US\$2,075 per ounce in August 2020 and has remained elevated
- Current price of gold is ~66% above its trailing 5-year low in late 2016
- Strengthening price of gold supports: improved access to capital for mining companies, and increased mineral exploration and development spending
- Gold-related operations accounted for ~76% of Orbit Garant's revenue during Fiscal 2021



***Strong incentive for gold miners to boost exploration and development budgets***

## Copper Price (USD\$) (November 17, 2021)

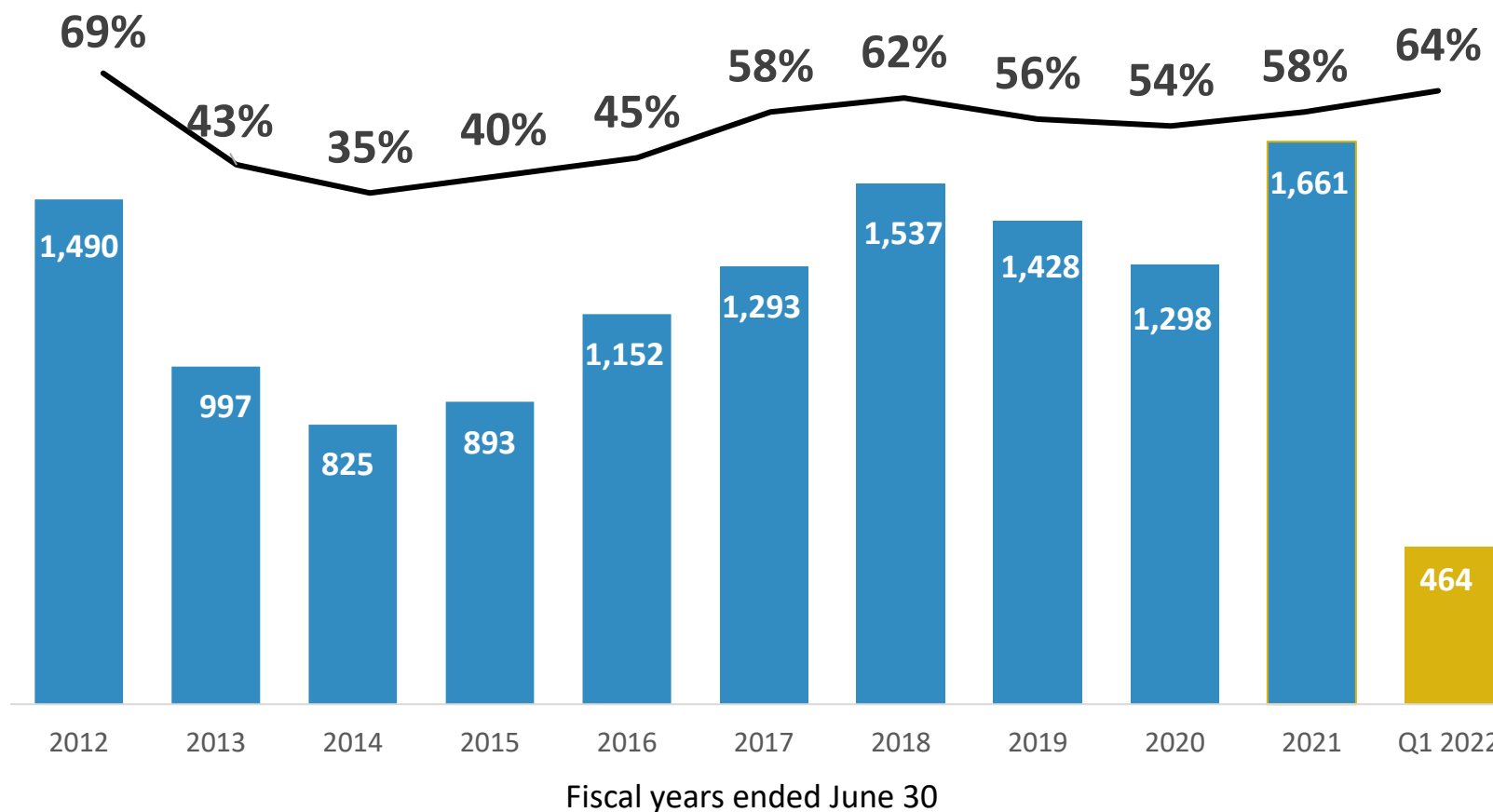
- Copper price reached record level of ~US\$4.90 per pound in May 2021
- Strong post-pandemic demand outlook
  - Short-term COVID-related stimulus measures also boosting demand
- Copper supply expected to lag demand over next several years
- Current price provides strong support for Orbit Garant's Chilean operations



***High copper price supports strong profits for miners and growth in exploration spending***

# Historical Metres Drilled and Utilization Rates

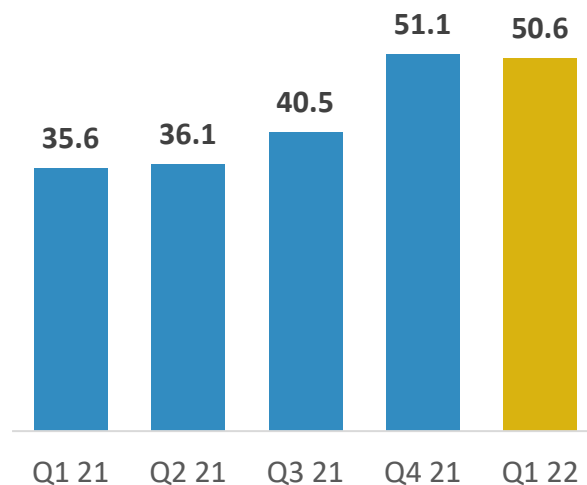
(in thousands of metres and average annual utilization rate %)



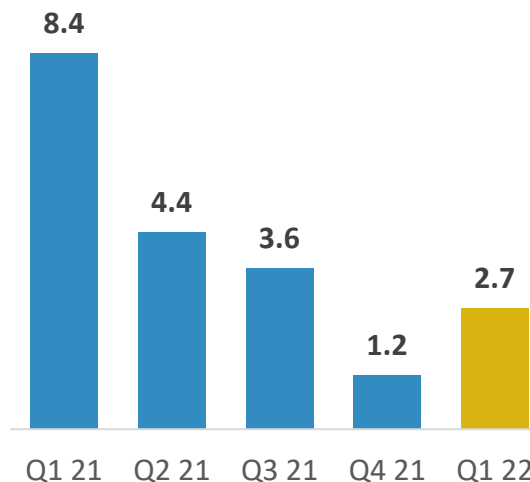
***Strong recovery in customer demand beginning in Fiscal 2021***

# Q1 2022 Financial Review

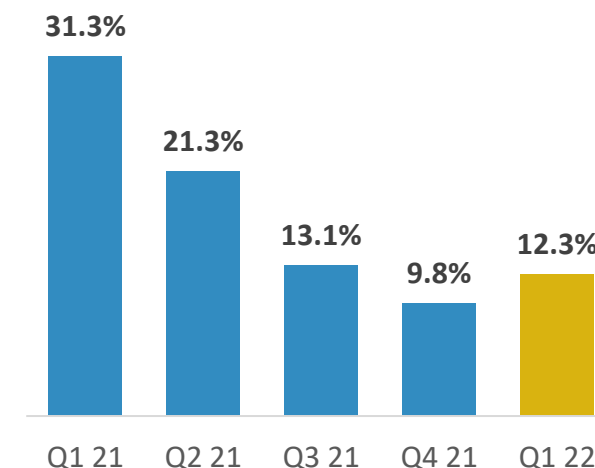
**Revenue**  
(\$ millions)



**EBITDA<sup>1</sup>**  
(\$ millions)



**Adjusted Gross Margin<sup>1</sup>**



Q1 2022 G&A Expense:  
**\$3.8 million (7.4% of revenue)**

Q1 2021 G&A Expense:  
**\$3.2 million (9.1% of revenue)**

Q1 2022 EPS:  
**(\$0.04)**

Q1 2021 EPS:  
**\$0.09**

1) Adjusted Gross Margin is a non-IFRS measure and is defined as Gross Profit excluding depreciation expenses. EBITDA is a non-IFRS measure and is defined as earnings before interest, taxes, depreciation, and amortization. See "Reconciliation of Non-IFRS measures" in the Appendix of this presentation.

**Strong revenue and metres drilled / Decline in EBITDA and margins reflect short term impact of increased driller training, ramp-up and mobilization costs as OGD adapts to higher level of demand**

# Fiscal 2021 Financial Review

	12 months ended June 30, 2021	12 months ended June 30, 2020
Revenue (millions)	\$163.3	\$137.8
Gross Profit (millions)	\$20.3	\$12.9
EBITDA <sup>1</sup> (millions)	\$17.6	\$6.8
Adjusted Gross Margin <sup>1</sup>	17.9%	16.3%
G&A expenses (millions)	\$14.5	\$15.4
Net earnings (loss) (millions)	\$2.3	(\$7.4)
Net earnings (loss) per share	\$0.06	(\$0.20)
Total metres drilled	1,661,396	1,297,838

1) EBITDA is defined as net earnings (loss) before interest, taxes, depreciation and amortization. Adjusted Gross Margin is defined as Gross Profit excluding depreciation expenses. See “Reconciliation of Non-IFRS measures” in the Appendix of this presentation.

***Solid recovery in financial performance during Fiscal 2021 following project shutdowns due to COVID-19 beginning in March 2020***

# Solid Balance Sheet

(\$ millions)	As at September 30, 2021	As at June 30, 2021
Cash	1.8	3.3
Total current assets	93.7	90.6
Total assets	141.3	138.1
Total current liabilities	40.2	36.5
Long-term debt and lease liabilities	32.4	31.3
Total shareholder equity	68.7	70.3
Working capital	53.5	54.0

On March 8, 2021, Orbit Garant and National Bank of Canada Inc. (“National Bank”) entered into a Fourth Amended and Restated Credit Agreement in respect of the Company’s Credit Facility. Pursuant to the Fourth Amended and Restated Credit Agreement, the Credit Facility consists of a \$35.0 million revolving credit facility and a US\$5.0 million revolving credit facility guaranteed by Export Development Canada. The current term of the Credit Facility expires on November 2, 2022. The Company and National Bank are discussing a potential amendment and renewal of the Credit Facility to take into account the Company’s current and expected financial position and the current market environment.

# COVID-19 Update

- OGD's drilling activity in Canada and West Africa has either returned to, or surpassed, pre-pandemic levels
  - Expanding drill fleet in West Africa to accommodate rising demand
- Drilling activity in Chile remains below pre-pandemic levels, but demand is increasing
  - Business activity in Chile began to ramp up in the latter half of Q4 2021
- Precautionary health and safety measures implemented across OGD's operations
- Recorded a benefit of \$3.6 million related to the Canada Emergency Wage Subsidy program during Q4 2020, and total benefits of \$3.2 million during Fiscal 2021
  - No longer eligible for the program in Fiscal 2022
- Increased financial flexibility through amended financing agreements with lenders, \$1.7 million of loans secured by Chilean subsidiary in May 2020, and a \$3.8 million reduction in debt and lease liabilities in Fiscal 2021



***Orbit Garant considers the health & safety of its personnel and the communities in which it operates to be a top priority***

# Investment Highlights

- Industry leader in innovation and specialized drilling (underground & surface)
- Comprehensive infrastructure with vertically-integrated manufacturing operations
- Low-risk, diversified exposure to mining sector
- High exposure to gold-related projects – gold prices remain strong
- Strong presence in Canada (gold) and Chile (copper) – two of the most significant mineral exploration markets in the world
- Growing presence in West Africa – a highly active market for mineral exploration
- Mineral exploration and resource development spending expected to increase 25% to 35% in 2021 and further growth of 5% to 15% expected in 2022 (Source: S&P Market Intelligence)
- OGD expects to increase capacity utilization and driller productivity as positive mining industry cycle progresses to generate margin growth

***Well positioned to continue building market share and stakeholder value***



## APPENDIX

FORAGE  
**ORBIT GARANT**  
DRILLING



# Capital Market Profile



ANALYST COVERAGE:



**TSX: OGD**

Recent close (November 17, 2021): \$1.01

52-week high / low: \$1.44 / \$0.77

Market Cap: ~\$38 million

Shares Outstanding: 37,372,756

Fully Diluted: 40,715,256

Institutional / retail: ~ 40% / 60% (float)



***Management own approximately 27% of shares outstanding  
providing strong alignment with shareholders***

# Board of Directors & Senior Management



<b>Jean-Yves Laliberté</b> <sup>1 2 3</sup> <b>Chair of the Board of Directors</b>	<ul style="list-style-type: none"> <li>• More than 25 years of experience in finance and accounting with extensive experience in the mining sector</li> <li>• Chair of Cartier Resources Inc. (previously served as Chief Financial Officer)</li> <li>• Former Chief Financial Officer of Abitex Resources Inc. / Former Chief Financial Officer of Scorpio Mining Company</li> <li>• Professional Chartered Accountant (CPA, CA) designation</li> </ul>
<b>Pierre Alexandre</b> <b>Vice Chairman &amp;</b> <b>VP Corporate Development</b>	<ul style="list-style-type: none"> <li>• Co-founder of Orbit Garant</li> <li>• More than 36 years of experience in diamond drilling</li> <li>• Expertise in operational planning and business development</li> </ul>
<b>Pierre Rougeau</b> <sup>1 2*</sup> <b>Director</b>	<ul style="list-style-type: none"> <li>• More than 30 years of experience in finance and business administration</li> <li>• Former Chief Financial Officer / Executive Vice President at Richmond Mines Inc.</li> <li>• Held senior executive roles at Abitibi Consolidated Inc. and AbitibiBowater Inc.</li> <li>• Former investment banker at Geoffrion Leclerc Inc., Scotia Capital and UBS Warburg</li> </ul>
<b>Nicole Veilleux</b> <sup>1* 2</sup> <b>Director</b>	<ul style="list-style-type: none"> <li>• Chartered Professional Accountant with more than 30 years of experience in finance, including extensive experience in the Quebec mining sector</li> <li>• Former Vice President, Finance at Richmond Mines Inc.</li> <li>• Former auditor at KPMG LLP and financial analyst at Norbord Inc. and le Fonds régional de solidarité de l'Abitibi Témiscamingue</li> </ul>
<b>Eric Alexandre</b> <sup>3</sup> <b>Director, President &amp; CEO</b>	<ul style="list-style-type: none"> <li>• Co-founder of Orbit Garant</li> <li>• More than 20 years of experience in finance, with expertise in financial and administrative management</li> <li>• Former Commercial Account Director for the National Bank of Canada</li> <li>• Experienced surface driller</li> <li>• Professional Chartered Accountant (CPA, CMA) designation</li> </ul>
<b>Daniel Maheu</b> <b>CFO</b>	<ul style="list-style-type: none"> <li>• Joined Orbit Garant in 2010; assumed CFO duties in May 2021</li> <li>• Previously served as Orbit Garant's corporate controller, performing critical duties in finance and operations</li> <li>• Held management positions at transport companies from 1998 to 2010, including Controller and CFO of two transportation companies</li> <li>• Professional Chartered Accountant (CPA, CA) designation</li> </ul>

1. Member of Audit Committee (\* Denotes Committee Chair)

2. Member of Corporate Governance and Compensation Committee (\* Denotes Committee Chair)

3. Certification from the Institute of Corporate Directors (ICD.D)

# Reconciliation of Non-IFRS Financial Measures

- “EBITDA”: Net earnings (loss) before interest, taxes, depreciation and amortization. Management believes that EBITDA is an important measure when analyzing its operating profitability, as it removes the impact of financing costs, certain non-cash items and income taxes. As a result, Management considers it a useful and comparable benchmark for evaluating the Company’s performance, as companies rarely have the same capital and financing structure.

(unaudited) (in millions of dollars)	Three months ended September 30, 2021	Three months ended September 30, 2020
Net earnings (loss) for the period	(1.3)	3.5
Add:		
Finance costs	0.4	0.6
Income tax expense (recovery)	0.8	1.5
Depreciation and amortization	2.8	2.8
EBITDA	2.7	8.4

- “Adjusted gross profit and margin”: Contract revenue less operating costs. Operating expenses comprise material and service expenses, personnel expenses, other operating expenses, excluding depreciation. Although adjusted gross profit and margin are not recognized financial measures defined by IFRS, Management considers them to be important measures as they represent the Company’s core profitability, without the impact of depreciation expenses. As a result, Management believes they provide useful and comparable benchmarks for evaluating the Company’s performance.

(unaudited) (in millions of dollars)	Three months ended September 30, 2021	Three months ended September 30, 2020
Contract revenue	50.6	35.6
Cost of contract revenue (including depreciation)	46.9	26.9
Less depreciation	(2.5)	(2.4)
Direct costs	44.4	24.5
Adjusted gross profit	6.2	11.1
Adjusted gross margin (%) <sup>(1)</sup>	12.3	31.3

(1) Adjusted gross profit, divided by contract revenue X 100